



**Contact:**  
David Trinder  
F&I Administration Solutions, LLC  
(630) 925 4850  
[dtrinder@fiadmin.com](mailto:dtrinder@fiadmin.com)

## **F&I ADMIN SIGNS NEW CUSTOMER - XZILON, INC.**

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Xzilon to use SCS Auto to deliver fully automated solution to dealers and customers

**Chicago, Illinois. February 10<sup>th</sup>, 2010** — F&I Administration Solutions, LLC, North America’s leading provider of software for the administration of automotive F&I products is pleased to announce the signing of Xzilon, Inc, a California based provider of appearance protection products, as the latest customer to its SCS Auto administration solution.

“We needed a solid administrative system that was able to deliver a fully automated solution for both our supply chain and our customer contracting. At the same time we needed to ensure that it could handle our anticipated growth,” said Tony Raymondo, CEO of Xzilon, Inc. “Our latest product, X4, which we are launching at NADA this February, will come as a fully automated solution to our dealers including electronic contracts. SCS Auto was clearly the best system to deliver on all these needs.”

SCS Auto has been tailored to deliver a solution that directly meets the needs of appearance protection products. As a fully integrated, web-based administration suite, dealers, agents and Xzilon administrators are now able to process all transactions, claims and orders electronically. Agents will have immediate data on dealer performance, and dealers will be able to create and print electronic contracts. Ordering more products is easy and in some cases can be set to happen automatically.

As well as supporting the unique requirements of appearance protection products, the SCS Auto platform supports extended service contracts, GAP, prepaid maintenance, dent products and more via modules tailored to the administration of these products.

“The deep and flexible architecture of SCS Auto has allowed us to develop a system that supports the unique requirements of the appearance protection business,” said David Trinder, CEO of F&I Administration Solutions. “Apart from delivering to all their administration needs, our connectivity with multiple menus and other dealer systems will also ensure that their products are well represented in the dealer sales process.”

In addition to delivering to F&I administration requirements, SCS Auto is also broadly connected to other service providers in the auto industry including 7 menu systems, parts databases, accounting systems and a unique credit card payment solution that delivers significant efficiencies in the payment of claims.

For more information about F&I Admin's solutions, please visit [www.fiadmin.com](http://www.fiadmin.com).

### **About F&I Administration Solutions, LLC**

F&I Administration Solutions, LLC is the leading provider of software solutions for the administration of automotive F&I products such as vehicle service contracts, GAP, prepaid maintenance, appearance protection, paintless dent repair and more. Built specifically for automotive F&I product and service providers, F&I Admin's SCS Auto platform is a fully integrated, web-based solution that automates and streamlines the entire F&I product administration process. Services provided by SCS Auto include product configuration and design, channel (dealer and agent) management, contract management, claims management and risk management. In addition to the administration functions, SCS Auto provides a powerful reporting module that enables administrators to track payments, perform precise analyses and identify program inefficiencies.

### **About Xzilon, Inc.**

Xzilon, Inc. is the innovative leader in environmental protection programs for the automotive industry. With the introduction of its revolutionary paint protection product Xzilon<sup>®</sup> at the 2004 NADA Convention, the company quickly vaulted to the top of automotive protection programs. Xzilon's unique formula offers the highest level of protection available with an easy one-time application process which makes it the program of choice for thousands of dealers both in the U.S. and abroad. At the 2010 NADA Convention in Orlando, Xzilon, Inc. will be introducing its newest game-changing program, X4<sup>™</sup>, which will include extended coverages and benefits.