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## **F&I ADMINISTRATION ANNOUNCES SCS AUTO INTEGRATION WITH IMPACT GROUP**

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*Real Time quotes now available on Impact Group FUSION menu*

**Chicago, Illinois, September 15<sup>th</sup>, 2009** - F&I Administration Solutions, North America's leading provider of software solutions for the administration of automotive F&I products is pleased to announce the launch of the integration of its SCS Auto administration platform with the Impact Group's FUSION menu.

This connectivity will enable dealers working within the FUSION menu to get accurate real-time rates for service contracts and other products that are managed within the SCS Auto administration system. Typically, sales managers have a short window of time to determine the best product mix at the best price for the customer. Leveraging the F&I Admin solution, the FUSION menu can be presented to the customer in seconds.

"It is industry knowledge that the less time customers spend in the F&I office, the more likely they are to buy additional products," said David Trinder, CEO of F&I Administration Solutions. "The integration of our products significantly reduces the time it takes to present the menu, and therefore increases the likelihood of making a sale."

"For our discerning clients, easy access and accuracy are expected in every component of our system. Having the ability to interface with F&I Administration Solutions' SCS Auto eRating service enables us to meet those expectations in exciting new ways, and for a much larger audience," said Mark Thorpe, President, The Impact Group, Inc.

"The integration with the FUSION menu is part of our ongoing commitment to provide electronic connectivity to other systems for the benefit of our provider customers and their dealers," continued Trinder. "More announcements will follow shortly as we continue to deliver to this strategy."

Additional information about SCS Auto can be found at [www.fiadmin.com](http://www.fiadmin.com).

### **About F&I Administration Solutions, LLC**

F&I Administration Solutions, LLC is the leading provider of software for the administration of automotive F&I products such as vehicle service contracts, GAP, prepaid maintenance,

appearance protection, paintless dent repair and more. Built specifically for automotive F&I product and service providers, the SCS Auto platform is a fully integrated, web-based solution that automates and streamlines the F&I product administration process. Services include product configuration and design, channel (dealer and agent) management, contract management, claims management and risk management. In addition to the administration functions, the system provides a powerful reporting module that enables administrators to track payments, perform precise analyses and identify any program inefficiencies. Additional information can be found at [www.fiadmin.com](http://www.fiadmin.com).

**About The Impact Group, Inc**

Founded in 1988, The Impact Group, Inc. is a nationally recognized automotive software development firm that services the finance & insurance industry. Impact specializes in increasing profitability and customer satisfaction through cutting-edge web technologies and a unique approach to the F&I department. Impact's programs include a robust, qualitative reporting module, certified DMS interface, electronic submission to administrators, real time vehicle values information, and service contract rating. Impact provides custom development services for OEM's, third party administrators, and general agents.